

# made in Italy

イタリア製 FOR ASIA



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# 'MADE IN ITALY FOR ASIA' IS BORN

A showcase of the latest product innovations presented by Italian manufacturers of food & beverage specialties and non-food items. Aimed at providing purchasing managers of major Asian retail groups with a constantly updated tool to explore and discover the big consumption trends that are shaping the Italian market, and disclose new, interesting business opportunities. With this purpose, 'Made in Italy for Asia' is born: result of an exclusive partnership agreement signed between Tespi Mediagroup, Italian multi-media publishing house specialized in b2b communication, and some specialized retailers.

"Made in Italy for Asia joins our portfolio of publications addressed to international buyers," said Angelo Frigerio, Ceo of Tespi Mediagroup. "Together with The Italian Food Magazine, the first magazine designed for retailers and distributors on a global scale, Made in Italy for Asia wants to be a strategic tool to support purchasing managers in sell-in operations."

"With Made in Italy for Asia, we intend to give our buyers a periodic col-

lection of the most significant product innovations offered by Italian companies both in the food and non-food sectors," adds Emanuele Bonsignore, Deputy President of Aeon Italia. "Such information will represent a great base for all of our future purchasing strategies."

This first issue of the magazine, solely dedicated to the food & beverage market, explores some key product categories with a strong international appeal. First of all the new Prosecco Doc Rosé, that will be soon distributed to retailers worldwide; or the flourishing business of Truffle-flavored specialties: a unique tastes that perfectly combines to exquisite cheeses, deli meats, pasta and even savory snacks. A whole section of the magazine is instead dedicated to the most romantic day of the year, and a strategic commercial opportunity for retailers: Valentine's Day. Here, the focus is set on chocolates, candies and other sweet gift-ideas able to captivate consumers' attention.

Enjoy your reading.







## PROSCIUTTO DI PARMA IN THE WORLD'S 50 BEST FOODS OF CNN TRAVELLER



The famous CNN Traveller's ranking of the 'World's best foods' has just been updated confirming Prosciutto di Parma stable at the 31st place. Italy conquers another two places in the ranking with Lasagna's 23rd place and Pizza Napoletana taking second step of the podium. The presence of Prosciutto di Parma in the ranking confirms its year-on-year growing fame and solid reputation, especially in the United States. Just think that three years ago, in 2017, Prosciutto di Parma ranked at the 48th place. CNN readers rewarded the Italian tradition, the unmistakable flavour and mildness of Prosciutto di Parma and its versatility in pairings, especially pizza, melon, breadsticks and salads. The latest list of the 50 World's Best Foods updated as of September 2020, is a true journey around the world of taste. The list is definitely varied with Vietnamese, Indian, Venezuelan, Japanese, Chinese foods and dishes, but there are also products that are typically associated to the American culture, such as popcorns, ketchup and donuts. The unrivalled culinary tradition is however that of South-East Asia.

## AGREEMENT SIGNED BETWEEN BOLOGNA FIERE AND ALIBABA

The Bologna Fiere trade show organizer and the e-commerce platform Alibaba.com have signed a collaboration agreement to provide Italian companies with new business opportunities. "The agreement combines the trade opportunities offered by trade shows (both physical and digital) with the potential of the e-commerce," Bologna Fiere said in a press release. More specifically, companies will have privileged access to the international Alibaba.com platform, where they will showcase their products to an audience of 26 million buyers active on the marketplace in more than 190 countries.

## FINOCCHIONA PGI RECOGNIZED IN JAPAN



On the past September the Consortium for the Protection of Finocchiona PGI, typical Tuscan salami made with fennel seeds, registered its appellation of origin in Japan: second extra-EU market after Canada, with over 8,500 kilos exported in 2019. "A further step forward in the protection of our appellation", Alessandro Iacomoni, president of the Consortium said, "and a quality guarantee to consumers, saying that the product they are buying is the original one, made by the associated companies."



## GREAT SUCCESS, IN JAPAN, FOR THE 'SOAVE BY THE GLASS' CAMPAIGN



400 Japanese restaurants, across the whole country - from Osaka to Nagoya, from Tokyo to the island of Hokkaido - have taken part in the eighth edition of 'Soave by the Glass', the promotional campaign organized by the Soave Consortium in Japan, together with the Well Com agency, SololItalia and the wine expert Shigeru Hayashi. Overall, 10,000 bottles were sold in just one month, by the 16 participating companies. A success that makes the organizers proud, who courageously carried out the project despite the complicated year. As usual, the campaign was linked to a contest. The awards (a trip to Italy to discover the Soave territory) go to the restaurants that have sold the most bottles according to four categories: Italian restaurant (Latteria Porcini in Osaka); top restaurant (Pecora in Fukuoka), restaurant that has sold the most bottles in relation to the number of seatings (North in Kyoto) and Japanese cuisine restaurant (Aracarte 13 in Osaka). The participating companies were Cantina di Soave, Cantina di Monteforte, Cantina del Castello, Cantina di Negrar, Canoso, Corte Adami, Gianni Tessari, Inama, Montetondo, Corte Mainente, Corte Moschina, Fattori, Tenuta Sant'Antonio, Ilatium, Le Battistelle, Gini.

## TAIWAN OPENS TO ITALIAN APPLES

From 28 October the Taiwan market is officially open to Italian apples for the 2020/2021 season. After the first audit carried out in Italy by the Taiwanese phytosanitary inspection team, in November 2019, a new visit was scheduled in autumn 2020. Due to the stop to global travel caused by the pandemic, however, this second inspection was carried out remotely. The Italian authorities were indeed delegated to carry out the inspection and provided the Taiwanese authorities with the reports of the evaluations conducted. A couple of weeks after sending the papers, the authorization to proceed with the exports was received.

## FINE ITALIAN WINES CONQUER HONG KONG IN THE LATEST GELARDINI & ROMANI'S AUCTION

Italian fine wines are achieving impressive results in Asia. Gelardini & Romani Wine Auctions, the only auction house specializing in Italian wines based in Hong Kong, told the information portal WineNews that the latest auction, held on the past 25 October and named "The Italian Sale", raised 512,000 euros, with a catalog dedicated for over 90% to Italian wines. The 'top lot' category included 6 bottles of the legendary Sassicaia 1985, sold for 10,500 euros (+45% on auction basis), and 2 magnums of Château Pétrus 1970, sold for 7,800 euros (+20%), as well as 12 bottles of Barolo Riserva Gran Bussia 1989 by Aldo Conterno, sold for 4,950 euros (+73%). Still, among the top lots, the Brunello Riserva Soldera vintage 1998 (5 bottles, 3,600 euro, +22%) and vintage 2004 (4 bottles, 2,900 euro, +50%), Masseto 1997 (3 bottles, 2,500 euro, +36%), Barolo Monprivato Brovia 1985 (6 bottles, 1,950 euro, +36%), and Brunello Riserva Biondi Santi 1975, 1983, 1990 (3 bottles, 1.800 euro, +87%).

DISCOVER

# Devodier: a family history

Parma Ham, one of Italy's most famous delicacies, needs no presentation. Yet there is a Century-old company, near Parma, that is driving innovation in a typically traditional sector. Through sustainable farming and animal welfare.

Among the historical founders of the Parma Ham Consortium, in 1963, Devodier Prosciutti has been operating for more than 50 years in ham production and almost 3 Centuries in the meat sector. For generations, the knowledge and skills developed in the manufacturing of Parma Ham, Culatta Emilia, Culatello and Shoulder ham - among the most exquisite expressions of Parma's great culinary tradition - have been handed down from father to son by members of the Devodier family.

In order to produce such delicacies, only the best meats are selected. The deboning and slicing is made in-house, in a natural way and with a slow cut as to conserve at best the products' quality and authenticity. Seasoning takes place in special red brick cellars built on natural water springs and nurtured with a refined technique mastered over time. All Devodier products are 100% natural, do not contain preservatives, additives or coloring agents but only a carefully selected mixture of cured meat and salt.

Thanks to high selection standards of the raw material and to the strict quality controls along the whole production, Devodier deli meats are distributed in several EU and extra-EU countries, including Hong Kong, the US and Canada.

✉ [export@devodier.com](mailto:export@devodier.com)

🌐 [www.devodier.com/en](http://www.devodier.com/en)



## THE HIGH-CARE LINES

From the collaboration with the best Italian farmers the 'High-Care lines' are born. Products characterized by the unmistakable quality and craftsmanship of all Devodier products, as well as the highest animal welfare standards. A special mention goes to the '**Parma Ham PDO Antibiotic-Free**'. A unique product, coming from responsible farms who follow a rigorous antibiotic-free breeding as of the 49th day of life of the animals, and therefore at least 7 months before the slaughtering. And that are part of a supply chain guaranteed by an external EU certification body with full traceability.

## Packaging details

Available whole or carefully sliced and laid by hand in trays packed under modified atmosphere (Map) to better preserve its authentic flavors.

## International certifications

Brc, Ifs, Export Usa & Japan, Kiwa Antibiotic-Free Supply Chain, Smeta Ethical Audit.





# IRRESISTIBLE TEMPTATION of *Dolce Vita* in SKINFRESH PACK

Product  
of Italy



## Product description

Revolutionize the shelves with the innovative "SKINFRESH PACK".

## Fresh cut vacuum packed

the technology of SkinFresh makes the vision of prepacked cheese very alive. For the consumer it is very attractive.

## Long freshness

SkinFresh allows Fiordimaso cheese to keep freshness and taste longer.

## Eco-friendly pack

SkinFresh is 100% recyclable and with 70% less plastic.

SkinFresh allows a clear and complete communication of the features and the advantages of the product.

## Address

**ITALY** | Ca.Form srl  
via Brigata Mazzini, 14  
Thiene (Vicenza) Italy  
[www.fiordimaso.it](http://www.fiordimaso.it)

**USA** | Ca.Form USA Corp.  
9240 Bonita Spring Beach Road,  
suite 1118 Bonita Springs, FL 34135  
<http://usa.fiordimaso.it/>

**JAPAN** | Ca.Form Japan Ltd  
2-12-6 Futaba Shinagawa-Ku  
142-0043, Tokyo  
[www.caform.jp](http://www.caform.jp)

## Company History

Since 1887, milk has been processed with love and passion, new products developed and excellent results received. Thanks to the accurate selection of the raw material, high technology and a good service, Ca Form is one of the largest and well-known Italian cheese producer who is able to provide a complete cheese supply chain, from the cow to the final product.





In the **TRENDING NOW** section we aim to present some of the most recent product launches in the Italian retail market - or that are set to debut soon; as well as products that have been warmly welcomed by customers because of their goodness and innovative features. This section wants to be a showcase of the most trending products available now, and that could capture the attention of Asian consumers too.

In this issue of Made in Italy for Asia we explore two of the most important food trends: that of **'healthy food'**, where a special attention is paid to ingredients' quality and origin, and that of **'sustainability'**, in relation to both the environment (and therefore eco-friendly packaging) and animal welfare.

The latter topic is linked, in particular, with the manufacturing of deli meats: a traditional Italian excellence recognized worldwide, and now enriched also with new and interesting flavor combination.

The search for beauty and quality – a trait common to both the Italian and Japanese culture – leads to the creation of elegant and attractive **gift boxes** and wine bottles. While the need for comfort food, especially in hard and uncertain times like these, sheds light on mouthwatering **sweet treats**. But beware: we are not talking about junk food, but premium quality food.

## BOTTEGA

[www.bottegaspa.com](http://www.bottegaspa.com)



### MIABI, PINOT NERO SPUMANTE BRUT

Elegance, refinement and a constant research for quality unite Japan with Italy and are an expression of their respective cultures. Bottega - Miabi is an extreme synthesis that combines the Japanese decorative technique, called 'dyed obi', with an Italian Pinot Noir wine, made sparkling through the long Charmat method, which enhances its complexity and its sensory profile. Excellent as an aperitif, it pairs well with starters, rice dishes, sushi, raw or cooked fish (especially shellfish), vegetarian dishes, flavorful white meats, cheeses and desserts.

#### Grapes

Pinot Noir

#### Land of production

Lombardy

#### Alcohol

12%

#### Sizes

0,75 lt



## AGROMONTE

www.agromonte.it



### GIFT BOX AGROMONTE

The Agromonte gift box evokes the Mediterranean fragrances, colors and culture, celebrating Sicily and its gastronomic excellence. It contains Agromonte's ready to use Cherry tomato pasta sauce - one of Agromonte's products of excellence, which uses only high-quality ingredients while maintaining the traditional Sicilian taste -, a refined selection of the Agromonte Bruschetta preserves, such as the Cherry tomato Bruschetta, the Artichokes Bruschetta and the Olives and cherry tomato Bruschetta; and Sicilian Pesto, a food specialty with a strong and full taste. It can be used for starters or canapé, and even as a pasta seasoning.

#### Shelf life

Long shelf-life product

#### Packaging details

Tin gift box which contains: 1 ready to use cherry tomato pasta sauce (330 g), 3 Bruschetta preserves (100 g each), 1 Sicilian Pesto (100 g)

#### Palletization

300 gift boxes/pallet, 15 tin gift boxes/layer, 20 layers

#### International certifications

Brc, Ifs, SA800

## ARMONIE ALIMENTARI

www.armoniealimentari.it · www.parmonie.it



### PARMONIÈ

Crispy chips made with Parmigiano Reggiano PDO cheese. Three simple ingredients blended together to create light and appetizing leaves, that melt in the mouth. Parmigiano Reggiano PDO cheese, olive oil and flour are mixed, and then oven baked to turn into a healthy and tasty snack.

#### Ingredients list

Flour of wheat, Parmigiano Reggiano PDO cheese (milk, salt, rennet), durum wheat semolina, olive oil, salt, natural flavor.

#### Shelf life

365 days

#### Packaging details

All items are packed in protective atmosphere: 23 g flow bag, and 75 g tray

#### Palletization

144 cartons on pallet 80x120x205h cm

#### International certifications

Brc and Ifs

## CHIAPELLA

[www.chiapellasalumi.it](http://www.chiapellasalumi.it)



### SALAMI WITH HAZELNUTS

With a strong yet delicate flavour, salami with hazelnuts brings together two Langhe specialties: salami and hazelnuts. And not just any hazelnuts, but the 'Tonda Gentile Trilobata', which transfer all the wisdom of Langhe's hills into the meat. The toasted and chopped hazelnuts are added to the mixture of select meats. After being stuffed in the casing, two curing stages follow in which the product is first dried, then cured to perfection in an environment at constant temperature and humidity. This results in a perfect combination of flavors and aromas.

#### Ingredients list

Italian meat, salt, Nocciola Piemonte IGP (Piedmont Hazelnut PGI), spices. Antioxidant: sodium ascorbate. Preservatives: potassium nitrate, sodium nitrite.

#### Shelf life

100 days

#### Packaging details

Nude or vacuum, 200 g each

#### Palletization

On request

#### International certifications

Ifs Food

## G7

[www.g7gelati.it](http://www.g7gelati.it)



### GELATOMADRE CIOCCOLATO EXTRA FONDENTE MAJANI

The Carenero Superior cocoa from Venezuela, with its nuances of dried fruit and spices, lends this Extra Dark Chocolate Gelato its intense and lingering taste. A unique product, with a full and intense aroma, made with 5 natural ingredients only.

#### Ingredients list

Italian high quality fresh whole milk, Italian cream, sugar, extra dark chocolate 10% (with min. 85% of 'Carenero Superior cocoa from Venezuela'), low fat cocoa. Gluten free and free from aromas, stabilizers, emulsifiers, colorings and thickeners.

#### Shelf life

24 months

#### Packaging details

Reusable and recyclable polypropylene square tub 450 g – 800 ml wrapped with printed paper sleever

#### Palletization

6 tubs per carton, 144 cartons per pallet

#### International certifications

Fssc 22000, Ifs HL, Iso 22005:2008



## FUMAGALLI INDUSTRIA ALIMENTARI

www.fumagallisalumi.it



### PROSCIUTTO DI PARMA SLICED ECOFRIENDLY

Prepared with selected pork legs, salted and massaged according to old traditional procedures. The legs, covered with salt, are stored in specific climate conditions. The seasoning, that follows the drying procedure, lasts at least 12 months. The final product has a fragrant smell, a distinctive red color and a sweet and aromatic taste. The Fumagalli supply chain can guarantee total traceability as well as excellent and constant product quality. Pigs are born and bred in Fumagalli's owned facilities, in accordance with its Animal Welfare policy, whose cornerstones are: spaces larger than those required by Eec regulations; bedding in straw and manipulable material; antibiotics only when necessary; no mutilation; sows give birth in special open farrowing cages.

#### Ingredients list

Pork leg, salt

#### Shelf life

60 days

#### Packaging details

Weight: 80 g. Sustainable packaging with more than 75% paper and a completely recyclable tray.

#### Palletization

12 units for case, 18 cases for layer, 5 layers

#### International certifications

Brc Food, Ifc, Emas, Bio/Organic, Kiwa Pai.

## RENZINI

www.renzini.it

### 'SOTTOBOSCO' SALAMI WITH WILD BOAR MEAT COATED WITH RED BERRIES

A full range of high quality tasty pre-packaged Salamis of intense refined flavour. Delicious in a practical consumer size, fix weight (200 g) and ready-to-eat. 'Sottobosco' is a cured salami made with wild boar meat, with an intense and appetizing flavour particularly enhanced by the recognizable notes of red fruits. The cover of this gutless salami is made of red berries that add a gourmet touch to the product and at the same time makes it particularly eye-catching and attractive.



#### Ingredients list

Wild boar meat 55% (origin EU), pork meat 40%, salt, dextrose, flavourings, spices, antioxidants (E300, E301), preservatives (E250, E252). Dehydrated red berries on the salami surface: 10% of the total weight. With no casing. It may contain traces of milk.

#### Shelf life

100 days

#### Packaging details

Vacuum packed. The packing material is made of paper and plastic foil. The pack can be easily recognized through a dark brown underground with light brown spots. Front label with metal bronze colour and back legal label with ingredients and nutritional facts.

#### Palletization

EUR 80x120x100h - 8x7: 56 cases

#### International certifications

Ifs and Brc

## TERRE DUCALI - PROSCIUTTIFICIO SAN MICHELE

[www.terreducali.it](http://www.terreducali.it)



### COPPA TERRE DUCALI

Coppa Terre Ducali is one of the most famous and characteristic cold cuts of Parma. During the seasoning process, which is made in natural cellars, it develops a wonderful, sweet and delicate taste. Salting is made by hand and the coppa is hand-tied with cords, which gives the typical cylindrical shape. A real Italian classic.

#### Packaging details

**Coppa:** Bulk and vacuum packed, approx. 2 kg. Pre-sliced in preformed trays (MAP) 90 g and 50 g.

**Salame Ducale:** Bulk and vacuum packed, 300 g. Pre-sliced in preformed trays (MAP) 90 g and 50 g.

**Fiocco di Prosciutto:** Bulk and vacuum packed, approx. 2 kg. Pre-sliced in preformed trays (MAP) 90 g and 50 g.

#### Palletization

**Coppa:** Cartons per layer: 4, layers per pallet: 6, cartons per pallet: 24

**Salame Ducale:** Cartons per layers: 8, Layers per pallet: 8, Cartons per pallet: 64

**Fiocco di Prosciutto:** Cartons per layers: 6, Layers per pallet: 5, Cartons per pallet: 30

#### Shelf life

Bulk: 180 days. Pre-sliced: 100 days

#### International certifications

Products available for the following markets: Japan, Hong Kong, Thailand, Taiwan, Malaysia, Philippines, Cambodia.



### SALAME DUCALE

A unique salami characterized by the finest and carefully selected pork meats adding tightest fatty parts. It is dressed only with salt, black pepper and garlic. The slow drying process contributes to enhancing its gentle and sweet taste. This salami must be cut in thick slices and paired with a marvellous and fresh white wine.



### FIOCCO DI PROSCIUTTO

Fiocco is a characteristic cold cut of Parma and it comes from the fresh pork thigh. It is hand salted with natural aromas only. Thanks to a careful curing process, Fiocco has a unique taste and flavour. It is ideal as a starter and appetizer.



# THE MOST ANCIENT VINES IN THE WORLD



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SAN  
GREGORIO

On the highest volcanic hills of Campania, just a few kilometres from Naples, most of the last European prephyloxera vines have been preserved for over two centuries. Here, since 1986, Feudi di San Gregorio is producing authentic wines from the ancestral local indigenous varietals: **Falanghina, Greco, Fiano and Aglianico.**

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# Prosecco DOC Rosé

The first bottles are ready to hit global markets. And the new Italian pink bubbles promise to become quite popular around the world.

On the past May the Prosecco DOC Consortium announced that its updated rules for production were unanimously approved by the Italian Ministry of Agricultural, Food and Forestry Policies. A set of rules that opened to the production of Prosecco DOC Rosé.

Pink sparkling wines, of course, already existed before. Yet Prosecco is strictly protected by a DOC, a controlled designation of origin which specifies what can be bottled and sold as Prosecco based on the grapes used and on the region in which it was made. Until May 2020, the 'pink variety' was not included. But now, with the

updated set of rules, the DOC will allow Prosecco Rosé to be made with Glera grapes and the addition of 10-15% Pinot Noir grapes. The final product can range from 'Brut Nature' to 'Extra Dry' and all wines will include the specific vintage and the word "Millesimato" on the label. A minimum of 85% of the fruit must come from the stated vintage.

According to the Consortium, 57% of the 348 wineries in the DOC Prosecco territory already produce rosé sparkling wines. Now that Prosecco DOC Rosé has become a reality, total production could reach 30 million bottles per year.

## IDENTIFICATION CARD

**Grape varieties:** Glera (max yield: 18 tons/ha) and 10%-15% Pinot Noir (max yield: 13.5 tons/ha)

**Second fermentation:** Martinotti/Charmat Method (minimum of 60 days)

**Colour:** pink more or less intense, shining, and with a persistent foam

**Residual sugar:** from Brut Nature to Extra Dry

The label will have to state the word '**Millesimato**' and the vintage (minimum of 85% of the grapes from that year)



**BOTTEGA**

www.bottegaspa.com


**PINK GOLD PROSECCO DOC ROSÉ BRUT  
MILLESIMATO 2019**
**Grapes**

85% Glera, 15% Pinot Noir

**Land of production**

Hilly area in the Province of Treviso (Veneto) for  
Glera and Prosecco DOC Area for Pinot Noir

**Alcohol**

11.5% vol.

**Brief description**

Pink Gold Prosecco DOC Rosé is a Brut sparkling wine that originates from grapes grown in the Prosecco DOC Area, cultivated according to classic and traditional techniques. Pink Gold Prosecco DOC Rosé is made from a blend of Glera and Pinot Noir. Color is bright pink mother-of-pearl, with fine and persistent perlage. Bouquet of fruity aromas (with distinct hints of apple, white peach, citrus and wild strawberries) and floral notes like peach blossoms. The taste is fresh and delicate.

**N. of bottles produced**

6,000

**Sizes**

0,75 lt

**Palletization**

Crt x Pallet: 60

**LA CANTINA PIZZOLATO**

www.lacantinapizzolato.com


**ORGANIC SPARKLING  
PROSECCO DOC ROSÉ**
**Grapes**

90% Glera, 10% Pinot Noir

**Land of production**

Veneto

**Alcohol**

11% vol.

**Brief description**

This sparkling wine is the result of a Charmat method lasting about two months in the pressurized steel tank. The Pinot Noir grapes, after a soft pressing, are left in contact with the skins for the period necessary to reach the desired color. The must undergoes fermentation in steel tanks at a controlled temperature of 18°C. A cuvée is then prepared with Prosecco wine (90%) for the second fermentation in a pressurized steel tank for about 2 months (5 atm). The wine has a brilliant pink color. The nose has an intense aroma, with delicate hints of white flowers, apple, pear, typical of Prosecco's aroma, which blend with recognizable notes of red fruits. Fresh taste, with a velvety flavor and good acidity. It is savory, with a dry and persistent finish.

**N. of bottles produced**

250,000

**Sizes**

0,75 - 1,5 lt

**Palletization**

80 boxes x 6 bt x pallet

**FERRO13**

www.ferro13.it



**THE BOSS - PROSECCO DOC ROSÉ  
MILLESIMATO ORGANIC & VEGAN**

**Grapes**

90% Glera, 10% Pinot Nir

**Land of production**

Veneto, Treviso.

**Alcohol**

11,0% vol.

**Brief description**

The Boss - Prosecco Rosé DOC Millesimato Organic & Vegan has a strong yet balanced character. With a fresh perlage, the bouquet recalls fruity and floral notes.

**N. of bottles produced**

26,000

**Sizes**

0,75 lt

**Palletization**

576 bottles on a EPAL (80x120)

**FOLLADOR PROSECCO  
DAL 1769**

www.folladorprosecco.com



**PROSECCO DOC ROSÉ MILLESIMATO**

**Grapes**

90% Glera, 10% Pinot Noir

**Land of production**

Valdobbiadene

**Alcohol**

N/A

**Brief description**

The new Prosecco Rosé Millesimato DOC, like all the wines produced by Follador Prosecco dal 1769, will be vinified according to the 'Metodo Gianfranco Follador' (Gianfranco Follador Method). The secondary fermentation takes place in stainless steel tanks (Martinotti-Charmat Method) and is followed by a third fermentation and a long stay on yeasts at 0°C

**N. of bottles produced**

N/A

**Sizes**

N/A

**Palletization**

N/A



## VITICOLTORI PONTE

www.ponte1948.it



**PROSECCO DOC ROSÉ BRUT  
MILLESIMATO 2019 PONTE**

**Grapes**

85% Glera, 15% Pinot Noir

**Land of production**

Prosecco DOC area, Veneto and Friuli Venezia Giulia

**Alcohol**

11% vol.

**Brief description**

In this Prosecco DOC Rosé, 15% of black grapes, Pinot Noir, is expertly blended with the remaining percentage of Glera to create the perfect alchemy. A totally new variety with surprising organoleptic characteristics. Elegant, fresh and pleasantly fruity, Viticoltori Ponte's Prosecco DOC Rosé is superb with sushi and sashimi, and it also matches well with delicate Mediterranean-style dishes like cous cous and seafood.

**N. of bottles produced**

100,000

**Sizes**

0,75 lt

**Palletization**

95 cases (6 bottles each) per pallet

## SERENA WINES 1881

www.serenawines.it



**PROSECCO DOC ROSÉ BRUT  
MILLESIMATO 2019 TERRA SERENA**

**Grapes**

90% Glera, 10% Pinot Noir

**Land of production**

Provinces of Treviso, Padova, Pordenone, Venice.

**Alcohol**

11% vol.

**Brief description**

Wine with a pale, bright pink color. With a lively perlage and persistent foam, it has intense aromas with floral scents of white and red flowers accompanied by fruity notes such as apple, pear and hints of red fruit, such as strawberry and raspberry. The taste is fresh and on the palate it is pleasant and harmonious. Perfect as an aperitif, with appetizers and light fish course.

**N. of bottles produced**

100,000

**Sizes**

0,20 - 0,75 - 1,5 lt

**Palletization**

6 bottles per case; 96 cases per europallet; 16 cases per layer; 6 layers.

# IGOR Gorgonzola

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**CANTINE MASCHIO**

www.cantinemaschio.com

**MASCHIO PROSECCO DOC ROSÉ EXTRA DRY MILLESIMATO****Grapes**

85%-90% Glera, 15%-10% Pinot Noir (fermented on the skins)

**Land of production**

Designated vineyards in the DOC area.

**Alcohol**

11% vol.

**Brief description**

With its light pink colour and typical copper hues, Maschio Prosecco DOC Rosé is pure harmony also for the nose: hints of white flowers from Glera variety blend with violet and raspberry notes from Pinot Noir. Full bodied, it releases clearly perceivable notes of berries on the aftertaste. Ideal as an aperitif, it also pairs beautifully with any first course.

**N. of bottles produced**

N/A (production started in October 2020)

**Sizes**

0,75 lt

**Palletization**

Epil 80x120 cm: 15 cartons per layer x 5 layers  
Blue Chep 100x120 cm: 19 cartons per layer x 5 layers

**PIERA MARTELLOZZO**

www.blugiovello.com

**PROSECCO DOC ROSÉ BLU GIOVELLO****Grapes**

85% Glera and 15% Pinot Noir

**Land of production**

Prosecco DOC Area

**Brief description**

Light pressing and fermentation of Glera grapes with select yeast at a controlled temperature of 15°-16°C. Pinot Nero vinification begins with a prolonged maceration on the skins for 15-10 days at a controlled temperature of 26°-28°C and successive alcoholic fermentation. Second fermentation by charmat method in stainless steel for minimum two months. The wine has a pink colour, with a fine and persistent perlage. Fruity scent with hints of red berry and tones of apple. Dry, fresh, sapid taste with flowery notes. An extremely versatile Rosé Spumante wine, excellent as an apéritif, enjoy with canapés, white meat, fish based dishes and Sushi.

**N. of bottles produced**

26,000 bottles (vintage 2019)

**Sizes**

0,75 lt

**Palletization**

50 cases per pallet

**SOC. AGR. LE MANZANE**[www.lemanzane.com](http://www.lemanzane.com)**PROSECCO DOC MILLESIMATO ROSÉ  
BRUT****Grapes**

85 % Glera, 15% Pinot Noir

**Land of production**

San Pietro di Feletto, Veneto

**Alcohol**

11,50% vol.

**Brief description**

Strong fruity perfume, fresh taste and strong flavor of red berry. Perfect with appetizer and first dishes.

**N. of bottles produced**

55,000

**Sizes**

Boxes of 6 bottles

**Palletization**

72 boxes for each pallet





# INSPIRED BY NATURE



**ECO**  
**FRIENDLY**  
**PACKAGING**

Fumagalli industry has always been committed in a project to develop a sustainable packaging and has realized a new **Eco-Friendly product line**, with more than **75% paper** and a **completely recyclable\*** tray. The products are prepared with pork meat from pigs born and bred in Fumagalli owned facilities, in accordance with our **Animal Welfare** policy.



\*recyclability certified in Italy by ATICELCA 5/11/2017  
\*\*the wood used to manufacture the product comes from forests that are managed in compliance with strict environmental standards

-  **WITH MORE THAN 75% FSC SUSTAINABLE PAPER**
-  **COMPLETELY RECYCLABLE TRAY**
-  **FSC\*\* SUSTAINABLE PAPER**
-  **ANIMAL WELFARE**



**fumagalli**  
[www.fumagallisalumi.it](http://www.fumagallisalumi.it)



# TRUFFLE FEVER

For those willing to impress their guests without breaking their budget, the products in this selection are a true delicacy for connoisseurs. Is it pasta, cheese, salami or oil.



# Paltufa

**From the union between Gorgonzola and Truffle this new delicacy by Palzola is born.**

A special product, that is the result of a unique combination: creamy Gorgonzola cheese and the unmistakable Truffle flavor. 'Paltufa', the last-born in the 'Palzola family', is characterized by the inclusion of black summer truffle flakes. The result of a blue-veined cheese with an intense truffle scent and a delicate taste. A complex combination to achieve, yet the Palzola dairy can count on a long-lasting expertise and on cutting edge processing facilities and technologies.

**'PALTUFA' IS AVAILABLE  
IN THE FOLLOWING SIZES:**

Wheel (12 Kg)  
Half wheel (6 kg)  
1/4 of a wheel (3 Kg)  
1/8 of a wheel (1.5 Kg)  
1/16 of a wheel (0.8 Kg)  
Portioned in tray (200 gr)

 [www.palzola.it](http://www.palzola.it)

## PALZOLA: GORGONZOLA MASTERS

The history of the Palzola dairy starts in 1948, when Renato Paltrinieri founded a dairy shop in Cavallirio, in the province of Novara (Piedmont). The milk was mainly sold in bulk, and just the surplus was used for the production of Gorgonzola. The product, however, was highly appreciated and therefore its production increased. In 1988, Paltrinieri entered a partnership with Sergio and Roberto Poletti (not related despite sharing the same family name). The official launch of the Palzola brand took place in 1993. As time passed by, daily production progressively reached 400 wheels. Today, the Palzola dairy is still run by Roberto and Sergio Poletti. To the artisanal expertise gained as cheesemakers, cutting-edge processing facilities and technologies have been added, in order to guarantee the total safety of the final product. The company is Brc and Ifs certified.



**PASTIFICIO ALFIERI**[www.pastificioalfieri.it](http://www.pastificioalfieri.it)**EGG TAJARIN WITH WHITE ALBA TRUFFLE**

Typical product from Piedmont. Tajarin are obtained from a mixture of fine semolina and eggs from hens raised on the ground without the addition of water and colouring. The cold rolling and the slow gypsy allow to preserve the high protein content and an excellent resistance during cooking, preserving all the organoleptic properties.

**Shelf life**

35 months

**Packaging details**

250 gr box

**International certifications**

Ifs, Iso 22000

**GILDO FORMAGGI DEI F.LLI CIRESA W & C.**[www.gildoformaggi.it](http://www.gildoformaggi.it)**STRACKTUFO**

Stracktufo is a seasoned cheese with truffle, with characteristic quadrangular form. The crust is thin, wrinkled pink in color with some flowering of bluish-grey mold. The dough is smooth, compact, the flavour is sweet, with a touch of acidity the aroma is characteristic of truffle.

**Shelf life**

60 days

**Packaging details**

Whole form: 2 kg



## CASEIFICIO IL FIORINO

[www.caseificioilfiorino.it](http://www.caseificioilfiorino.it)



### CACIO DI VENERE

The Pecorino cheese Cacio di Venere is born from the union of the best selected organic milk from Maremma with the organic Tuscan white Truffle. It is aged about 10 months and it weighs about 8 kg. The full taste of the cheese is strengthened by the special notes of the Truffle in the harmony of delicate and balanced flavors, which offer a great taste experience.

#### Shelf life

6 months from delivery date.

#### Packaging details

The pecorino cheese Cacio di Venere is delivered with a personalised wooden box.

#### Palletization

The wooden boxes dimensions are 40 cm length, 40 cm width and 30 cm height. The palletization is 6 boxes per layers, 5 layers per pallet.

#### International certifications

Bios (Organic Certification), Brc, Ifs.

## MENDELSPECK

[www.mendelspeck.com](http://www.mendelspeck.com)



### TRUFFLE FILET

The very lean pork fillet meat is processed with salt, pepper and natural spices. The flavour of the truffle is deep but at the same time delicate. Like other types of products, the fillet can be enjoyed alone, with bread or in addition to appetizers.

#### Shelf life

150 days

#### Packaging details

300 gr vacuum packed

#### International certifications

Ifs

**BEPPINO OCCELLI**

www.occelli.it

**BIANCO DI LANGA AL TARTUFO D'ESTATE**

Cheese with vegetal rennet, made with Italian cow's and goat's milk, enriched with truffle flakes.

**Shelf life**

120 days.

**Packaging details**

Whole shape (7 kg), half shape (3,5 kg), quarter of shape (1,8 kg).

**RENZINI**

www.renzini.it

**APERE - SMALL SALAMI BITES WITH TRUFFLE & PARMIGIANO REGGIANO**

Renzini revised the idea of Aperitif: small bites of salami made of 100% with Italian meat, ready-to-eat as finger food. ApeRe is enriched with truffle and covered with PDO Parmigiano Reggiano cheese at the end of its curing period. 15 or 9 small bites of ready-to-eat salami, packed in a new, elegant case.

**Shelf life**

55 days

**Packaging details**

Packed under protective atmosphere. Two formats.

100 gr black plastic pre-formed high quality tray sealed with transparent top film; coloured front label and legal back label.

60 gr transparent formed plastic bottom tray sealed with transparent top film. Packed in single coloured box with back legal label, in display box of 8 units.

**Palletization**

100 g: Eur 80x120x100 H, 18x8 - 144 cases. 60

g: Eur 80x120x100 H, 19x6 - 114 cases

**International certifications**

Ifs and Brc



## SALUMIFICIO SAN MICHELE

[www.san-michele.it/it](http://www.san-michele.it/it)



### DRY CURED HAM WITH TRUFFLE

The Gourmet line, of which the 'Dry cured ham with truffle' belongs to, represents a strong innovation in the company's range of sliced raw hams. The ham is produced in Italy, aged minimum 10 months, and is then flavored with the most refined and delicate essences. The line consists of several different flavors (pepper and lemon, truffle, asparagus, basil, black pepper, rosemary).

#### Shelf life

90 days at production.

#### Packaging details

90 gr sliced tray for take away.

#### International certifications

Brc and Ifs.

## SALUMIFICIO SORRENTINO

[www.salumisorrentino.com](http://www.salumisorrentino.com)



### TRUFFLE SALAMI

The company's truffle salami is totally hand-made, as it is stuffed into natural gut. It is made with an average mincing of selected lean meat and has a sweet taste and an irresistible aroma. With real flakes of black summer truffle (*Tuber aestivum*). Salumificio Sorrentino's Truffle Salami was awarded with Merano Wine Festival's 'Gold Award'.

#### Shelf life

6 months

#### Packaging details

Weight: 200 gr. Pack type: whole

#### International certifications

Brc and Ifs.

## TARTUFLANGHE

[www.tartuflanghe.com](http://www.tartuflanghe.com)



### TRUFFLE SNACKS

Crispy and crunchy, ideal as appetizer. Three different recipes made with high quality ingredients: Piedmont hazelnut PGI; Corn; Cashews and finely Truffle Juice.

#### Shelf life

9 months

#### Packaging details

50 gr, packed in a shelf ready display box (7 pcs per carton)

#### International certifications

Brc and Ifs

## VERONI SALUMI

[www.veroni.it/en](http://www.veroni.it/en)



### TRUFFLE SALAMI

Veroni's new black truffle salami is characterized by a sweet aroma, a strong flavour, and a delicate fragrance, with hints of porcini mushroom and hazelnut. The addition of the black summer truffle, harvested only at a particular time of the year, gives the salami a unique and special fragrance.

It is perfect for gourmet recipes and goes well with breadsticks or small piece of bread. The best pairing is with red wine.

#### Shelf life

90 days

#### Packaging details

Vacuum packed without clip; 200 gr calibrated

#### Palletization

8 pcs x box, 108 boxes per pallet

#### International certifications

Ifs and Brc, Emas



## VECCHIO VARZI

[www.vecchiovarzi.it](http://www.vecchiovarzi.it)



### TRUFFLE SALAMI

In the truffle salami, the Vecchio Varzi rewarded quality meets the scents and taste of the black truffle, celebrating a traditional flavour of the Pavese gastronomy. The salami is made with the meat of pigs born, bred and slaughtered in Italy, in the Piedmont, Lombardy and Emilia Romagna regions. Encased in natural gut, is tied by machine. Mince diameter: 12 mm.

#### Shelf life

90 days from the moment of vacuuming, 45 days guaranteed from delivery

#### Packaging details

180 gr (vacuum)

#### Palletization

Cardboard box of 3 kg, 16 pieces per box. Cardboard box per layer 6 EPAL Euro Pallets. 6 layers per pallet

#### International certifications

Ils Food

## URBANI TARTUFI

[www.urbanitartufi.it](http://www.urbanitartufi.it)



### WHITE TRUFFLE OIL

One of the first products that Urbani Tartufi conceived for the international market, today an icon of truffle products and among the most purchased, especially in Asia. Superior category extra virgin olive oil obtained directly from olives harvested by hand in the Urbani's lands are combined with the unique and enveloping aroma of the prized white truffle of Alba.

#### Ingredients list

Extra virgin olive oil and white truffle.

#### Shelf life

14 months

#### Packaging details

250 ml

#### Palletization

12 bottles per carton

#### International certifications

Ils, Brc, Iso 22000, Iso 9001, Iso 14001, Halal (Wha)



# LOVE AT FIRST... BITE

From heart-shaped pralines  
to love-themed gift sets.

On Valentine's Day, nothing says 'I love you'  
better than a high-quality Italian treat.





# Laica

AMORE PER IL CIOCCOLATO  
1946 ARONA ITALIA

CHOCOLATE  
FOR ALL TASTES



LAICA S.p.A.  
Via Vittorio Veneto 102, 28041 Arona - NO - ITALY  
Tel. +39 0322 235111 - Fax. +39 0322 235136  
[www.laica.eu](http://www.laica.eu)

**BACCO**

www.baccosrl.com

**CUORICINI - LITTLE HEARTS**

Chocolates prepared with white chocolate and pistachio paste.

**Ingredients list**

Sugar, cocoa butter, powdered milk, pistachio paste 10% (pistachio), powdered milk whey, emulsifying agent (soya lecithin), flavouring (vanillin).

**Shelf life**

15 months.

**Packaging details**

Net weight 55 g (5 pieces). Each chocolate is individually packaged.

**Palletization**

8 boxes x 7 layers (30 pcs x box).

**International certifications**

Brc and Ifs.

**ANTICA TORRONERIA PIEMONTESE**

www.torrone.it

**CERESA CHOCO PRALINES**

A wonderful extra dark choco praline with a whole cherry in a delicious cherry liquor for an intensive, unique taste experience.

**Ingredients list**

Extra dark chocolate 50% (cocoa mass, sugar, cocoa butter, emulsifier: soya lecithin; natural vanilla flavouring. Cocoa min. 52%), glucose-fructose syrup, whole cherry 11%, cherry flavour 6% (alcohol, natural cherry flavourings, cherries distilled, flavours). May contain tree nuts (hazelnuts, almonds, pistachios, walnuts), eggs, wheat, milk and derivatives.

**Shelf life**

8 months

**Packaging details**

Bulk 3000 g, box 100 g and bag 200 g

**Palletization**

12 cts x 6 layers and 16 cts x 13 layers

**International certifications**

Brc and Ifs.



**BHB ITALIA**

www.bhb.name

**AMORINI CIOCCOLATO E ARANCIA**

'Amorini cioccolato e arancia' are the newest product of BHB Italia. A perfect combination between a small cake and a muffin with chocolate filling and candied oranges, made only using top quality ingredients. Each pack contains two products.

**Ingredients list**

Wheat flour, sugar, egg, chocolate filling 12% [glucose-fructose syrup, water, sugar, dark chocolate 7,5% (sugar, cocoa, lean cocoa powder, natural vanilla flavour), lean cocoa powder, modified corn starch, vegetable fat (coconut), alcohol, stabilizer: E466, emulsifier: E471, preservative: E202, salt, acidity regulator: E270, flavours], sunflower seeds oil, candied orange 5,5% (orange peel 60%, glucose-fructose, sucrose), whole fresh yogurt (milk), water, chocolate drops 4% (sugar, cocoa mass, cocoa butter, emulsifier: E322), lean cocoa powder, cocoa mass, raising agents: E450 - E500, modified corn starch, salt, preservative: E200, flavours. It may contain traces of soy and nuts.

**Shelf life**

120 days (at room temperature)

**Packaging details**

400 g; 580 x 260 h 150 mm. Cake case + tray + bag

**Palletization**

6 (pack for layer) 12 (layers)

**FORNO MIOTTI**

www.fornomiotti.com

**HAZELNUT TART**

Oven baked confectionery product filled with food preparation made of hazelnuts.

**Ingredients list**

Pastry: wheat flour type '0', sugar, margarine (coconut vegetable fat, water, sunflower vegetable oil, emulsifier: mono- and diglycerides of fatty acids, salt, flavorings, acidity regulator: citric acid), liquid whole eggs, butter, baking powder (raising agent: diphosphate, sodium carbonate; wheat starch), salt, aromas. Food preparation with hazelnuts 35%: sugar, sunflower vegetable oils, cocoa butter, low fat cocoa powder, hazelnuts 3%, whole milk powder, emulsifiers: soy lecithin, flavorings. Decoration: puffed rice, sugar, caramelized sugar, sunflower oil, honey. It may contain other nuts.

**Shelf life**

6 months

**Packaging details**

Pack type: closed pet tray in ppcoex-ppcast heat-sealed plastic film in flow pack. Weight: 500 g, 250 g.

**Palletization**

Epal pallet - 1200 x 800 x 1850 mm; cartons per pallet 78.

**International certifications**

Brc 8, Ifs 6.1

## FABERN

[www.bernardicioccolato.it](http://www.bernardicioccolato.it)



### PAPER BAG WITH CHOCOLATE HEART

150 g tin foiled milk chocolate heart. The chocolate heart is made by pure artisanal milk chocolate, with no added vegetable fats and is packed in a shopping bag, perfect as a gift idea for St. Valentine's Day.

#### Ingredients list

Minimum cocoa 31%. Sugar, cocoa mass, cocoa butter, milk powder. Emulsifier: soy lecithin. Aroma: vanilla.

#### Shelf life

1 year.

#### Packaging details

Pack type: paper shopping bag. Dimensions: cm 25x20

#### Palletization

168 pcs x pallet

#### International certifications

Haccp

### CHOCOLATE MINI HEARTS GIFT BOX

Gift box for Valentine's Day with chocolate hearts in 2 flavors: Dark chocolate with tiramisu filling; Milk chocolate with hazelnut filling. Each chocolate is filled by hand according to the artisan tradition and the fillings are enclosed in a covering of pure 60% dark chocolate and 31% fine milk chocolate with no added vegetable fats.

#### Ingredients list

Sugar, cocoa butter, cocoa mass, whole milk powder, hazelnuts, glucose syrup, 3% alcohol. Emulsifier: soy lecithin. Natural flavors.

#### Shelf life

1 year.

#### Packaging details

Pack type: tin foiled hearts packed in a paper gift box. Dimensions: cm 17x27x3. Weight: 210 g

#### Palletization

168 pcs x pallet

#### International certifications

Haccp





**DEMIL**[www.demilpasticceria.com](http://www.demilpasticceria.com)**ORIENTAL BOX BACI DI DAMA**

The Piedmont traditional 'Baci di dama' (Lady's kisses) are made with high quality ingredients.

**Ingredients list**

Almond, sugar, butter, starch, corn flour, corn flour fumetto, rice flour, pea flour, milk powder, vegetable fibre, cocoa, flavouring. Filling: dark chocolate (cocoa solid, cocoa butter, sugar. Emulsifier: soy lecithin, natural vanilla). Gluten-free. May contain traces of other nuts.

**Shelf life**

10 months

**Packaging details**

6 packs for box, 200 g for pack

**Palletization**

48 boxes for pallet

**International certifications**

Brc and Ifs pending

**HDI HOLDING DOLCIARIA ITALIANA - SORINI**[www.sorini.it](http://www.sorini.it)**VALENTINE LITTLE BOX**

Milk chocolate filled with assorted cream.

**Ingredients list**

Sugar, vegetable fats in varying proportion (coconut (tree nut), palm kernel, palm), cocoa butter, whole milk powder, cocoa mass, low fat cocoa powder, whey powder (milk), cereals (corn flour, rice flour, wheat flour, sugar, low fat cocoa powder, barley malt extract, salt) hazelnuts, skimmed milk powder. Emulsifier: soya lecithin, flavorings. May contain traces of almonds. Milk chocolate: cocoa solid 29% min. Milk solids 14% min.

**Shelf life**

18 months

**Packaging details**

Box 120 g, carton X 8 pcs

**Palletization**

80 (8x10)

## MAGLIO ARTE DOLCIARIA

[www.cioccolatomaglio.it](http://www.cioccolatomaglio.it)



### DARK CHOCOLATE LITTLE HEARTS FILLED WITH HAZELNUT CREAM

Maglio cream chocolates don't contain any vegetable oil or fat except those that come from hazelnuts and cocoa butter. Hazelnuts are toasted and chopped in paste, and thanks to a right degree of toasting and to a careful selection of the best PGI Hazelnuts they have a strong and intense flavor.

#### Ingredients list

Sugar, cocoa mass, hazelnut paste 13%, cocoa butter, whole milk powder, anhydrous butter, emulsifier: soya lecithin, natural flavourings: vanilla. Cocoa minimum: 34% in the milk chocolate, 60% in the dark chocolate.

#### Shelf life

12 months

#### Packaging details

In bulk: 110pcs/kg, 3kg/carton, gross weight: 3,260kg. Mini cubes W/5 pcs: 5x5x5cm each little cube. In display. Gross weight: 1,143kg

#### Palletization

In bulk: 121 cartons in a pallet 120x80x160cm. Mini cubes: 96 cartons in a pallet 120x80x160cm

## ICAM CIOCCOLATO - VANINI

[www.vaninicioccolato.com](http://www.vaninicioccolato.com)



### VANINI DOLCE VITA

Vanini Dolce Vita is a range of assorted pralines in which the use of Italian hazelnut paste is the main element of the 4 different flavors and gives the filling a pleasant melting and creaminess. Without palm oil and made using only quality vegetable fats, Dolce Vita pralines are made with a selection of fine cocoa beans from South American plantations and are characterised by the quality of the ingredients used for the fillings.

#### Ingredients list

Milk and dark chocolate. For the fillings: Arabica coffee, gluten-free crispy rice, organic coconut flakes, hazelnut.

#### Shelf life

12 months

#### Packaging details

8 pcs slim case and 20 pcs gift box 189 g

#### Palletization

10/5/50. Sell unit: 21.5 cm x 3.9 cm x h. 21.5 cm





**DOLCERIE VENEZIANE**[www.dolcerveneziane.it](http://www.dolcerveneziane.it)**BOUQUET FOR YOU**

Rose Bouquet with milk chocolate 80 g.

**Ingredients list**

Milk chocolate (cocoa min 29%)

**Shelf life**

30 months.

**Packaging details**

Display 2 kg

**Palletization**

8 pcs display / 54 display per pallet.

**International certifications**

Production is Ifs certificated, chocolate can be Utz

**CHOCOLATE HEART FOR YOU**

Milk chocolate heart hand-made sugar decorated 130 g

**Ingredients list**

Milk chocolate (cocoa min 31%)

**Shelf life**

30 months.

**Packaging details**

Display 2 kg

**Palletization**

7 pcs display / 128 display per pallet

**International certifications**

Production is Ifs certificated, chocolate can be Utz



**I.N.C.AP.**[www.incap.it](http://www.incap.it)**CESARE CARRARO SAN VALENTINO  
GIFT METAL AND WOODEN BOXES**

Special design packaging fulfilled of 18% fruit juice jelly

**Ingredients list**

Sugar, glucose syrup, water, fructose, concentrated fruit juice and pulp (18%), solidifier: pectin, flavorings, acidifier: citric acid, colorings: E100, E120, E160e, E141ii.

**Shelf life**

36 months.

**Packaging details**

Several shapes and weights available; metal and wooden boxes.

**International certifications**

Haccp

**GHIOTT FIRENZE**[www.ghiott.it](http://www.ghiott.it)**HEART PRALINES WITH WHOLE AND  
GROUND PISTACHIOS, AND GROUND  
HAZELNUT**

These heart-shaped pralines are made with premium 50% dark chocolate, and selected dried fruit that is manually added during production. Ghiott's pralines are so enriched with whole pistachios, ground pistachios and ground hazelnuts. They come in a transparent box that fully shows their artisanal beauty.

**Ingredients list**

50% dark chocolate, whole pistachios, ground pistachios, ground hazelnuts.

**Shelf life**

18 months

**Packaging details**

60 g box

**Palletization**

17 pieces per case, 144 cases per pallet

**International certifications**

Ifs and Brc



**LA PERLA DI TORINO**[www.laperladitorino.it/en](http://www.laperladitorino.it/en)**VALENTINE'S DAY LIMITED EDITION BOX**

An elegant silver box, containing heart-shaped pralines and Valentine's themed decorated chocolates. This special box will be the right choice for fine-taste romantics. Hand-packed.

**Ingredients list**

Hazelnuts, sugar, cocoa mass, cocoa butter, milk powder, crunchy crumbs (rice flour, sugar, cornstarch, potato starch, sunflower seeds oil, soy flour, emulsifier: soy lecithin, salt, vanilla flavouring, colouring: caramel E150a, thickener: guar gum), cocoa nibs, mascarpone powder, egg yolk powder, coffee, red hearts (sugar, palm vegetable oil, potato starch, rice flour, cornstarch, colouring: E120, E160a, vanilla natural extract), emulsifier: soy lecithin, natural vanilla extract, colouring: E171, E172, E124. (may have an adverse effect on activity and attention in children). Gluten free. May contains traces of other nuts and peanuts.

**Shelf life**

12 months

**Packaging details**

18x18x3,5

**Palletization**

6 pieces per box

**International certifications**

Brc

**ADR**[www.sassellese.it](http://www.sassellese.it)**TRE BACI OF SASSELLO**

'Tre Baci of Sassello' is perfect for celebrating a special event or for a tasty break. Available in the practical flow-pack with three 'Baci' (the Italian word for 'kisses') and in the elegant box with window, it's also a perfect sweet gift idea. A delicious pastry is created through a 'kiss' between two small hemispherical biscuits made by hazelnut and cocoa, sweetly melted together by dark chocolate.

**Ingredients list**

Wheat flour, vegetable margarine (palm oil, coconut oil, water, emulsifier: mono- and diglycerides of vegetable fatty acids from palm and sunflower, acidity corrector: citric acid), toasted 'Piedmont Hazelnut' (18%), sugar, chocolate (8%) (cocoa mass, sugar, cocoa butter, emulsifier: soya lecithin), cocoa, flavourings. May contain traces of milk and milk derivatives. Without hydrogenated fats.

**Shelf life**

8 months

**Packaging details**

Box with window 198 g, pack of 3 'Baci'

**Palletization**

Epal pallet type, 12 cartons per layer, 7 layers, stretch film handling of pallet.

**International certifications**

Rspo – Certified Sustainable Palm Oil, Rainforest Alliance Certified Cocoa, 'Piedmont Hazelnut'



# IL BUON GUSTO ITALIANO®

*Business Network*

IL BUON GUSTO ITALIANO® is a business network founded in 2016 and composed of twentyfour Italian food industry companies, representing the **excellence of the Italian food traditions**. The network is a **model of business combination** based on target transparency with due regard for individuals, sharing ideas, experiences and projects with mutual trust and direct commitment of the affiliated companies. Counting on a wide product portfolio of specialties, IL BUON GUSTO ITALIANO® aims to help the companies part of the network **improving their competitive position on international markets**, promoting their brands and the high-quality of the products, exploiting and reinforcing synergies at a productive, commercial and distributive level.





**ITALGELATO**

www.italgelato.it

**CHOCOLATE EXPLOSION CAKE**

A delicious heart-shaped chocolate cake that is perfect to celebrate special occasions like Valentine's Day. Layers of rich chocolate sponge covered with chocolate and accompanied by a flavoursome chocolate cream. For real chocolate lovers. The final touch is a romantic heart-shaped red box.

**Ingredients list**

Chocolate sponge, chocolate cream and chocolate ganache.

**Shelf life**

18 months

**Packaging details**

500 g paper box

**Palletization**

8x12. 6 unites per carton

**F.LLI MILAN**

www.la-mole.com

**CANTUCCINI AL CIOCCOLATO**

Cantucci or Cantuccini, a classic of tradition, are one of the best known and loved Italian biscuits in the world. Small and delicious, with chocolate chips in the dough, they are baked twice in the oven until they become crispy and with a beautiful golden colour. Cantuccini with chocolate chips are excellent with cream, tea or coffee, delicious even dipped in a glass of VinSanto or other liqueurs.

**Ingredients list**

Wheat flour, sugar, chocolate chips 20% (sugar, cocoa paste, cocoa butter, emulsifier: sunflower lecithin; natural vanilla flavouring), eggs, butter (milk), egg yolk, honey, raising agents: sodium hydrogen carbonate, ammonium hydrogen carbonate; flavourings, salt.

**Shelf life**

12 months

**Packaging details**

Bag of 200 g

**Palletization**

88 cartons per pallet

**International certifications**

Ifs, Brc

**MAJANI 1796**[www.majani.it](http://www.majani.it)**CHOCOLOVE**

Bars of fine extra dark chocolate 75% filled with dark cream.

**Ingredients list**

Cocoa paste, sugar, non-hydrogenated vegetable oils and fats (coconut, cocoa, sunflower, olive), cocoa butter, vanilla. May contain traces of nuts, milk and soya.

**Shelf life**

24 months.

**Packaging details**

12 cased bars of 3 different colors (6 red, 3 yellow, 3 pink) dimensions cm 8,5 x 8,5 x h 2

**Palletization**

19 layers of 25

**International certifications**

Fssc 22000

**MUCCI GIOVANNI**[www.muccigiovanni.it](http://www.muccigiovanni.it)**TASTING KIT RUBY**

The box contains: 'Tenerelli Mucci', Monnalisa Mucci Mediterranean Fruits, Chocolate confetti 'avola Type', Chocolate Confetti 'Mini Heart', Confetti 'Pizzuta di Avola' Almond 36/37, Lemon Regina Elisabeth, 'Red Chili Pepper' in dark chocolate, Marzipan and Chocolate Strawberries, Red Marzipan Cherries, Chocolate Strawberry.

**Shelf life**

12 months

**Packaging details**

Pack g 280 (crt 6 k)

**International certifications**

Haccp



**LAICA**[www.laica.eu](http://www.laica.eu)**LITTLE HEARTS 'FOREVER LOVE'**

Milk chocolate hearts 12.5 g with hazelnut cream filling.

**Ingredients list**

Milk chocolate, hazelnut cream.

**Shelf life**

18 months

**Packaging details**

Packed in a neutral transparent bag (1 kg) and net bag (100 g).

**International certifications**

Iso 22000, Brc, Ifs, Utz, Rspo, Kosher, Sedex, Fairtrade.

**QUALITY BIO ITALIA**[www.qualitybio.it](http://www.qualitybio.it)**GIANDUIOTTO BIO**

From the ancient art of chocolate of Turin, in 1806 the cream gianduia was born, essential component of the delicious chocolate: the gianduiotto. With its inverted boat shape, the gianduiotto is a unique blend of very fine ingredients such as cocoa and the round hazelnut of Piemonte. Made with 100% organic ingredients.

**Ingredients list**

Piemont hazelnut (29%), cane sugar, cocoa butter, cocoa mass, skimmed milk powder, sunflowers lecithin.

**Shelf life**

13 months

**Packaging details**

Box 150 g

**Palletization**

1 carton (12 unit), 1 pallet (160 cartons)

**International certifications**

Organic, Reg. EC 834/07 and EC 889/08, CB Code, IT BIO 006 RH70

## INDUSTRIA DOLCIARIA QUARANTA

[www.quaranta.it/en](http://www.quaranta.it/en)



### SOFT NOUGAT MINI BARS 'HEART' CASE

The bright red color and the shape of the classic heart recall the Valentine's Day atmosphere. Inside you will find 4 soft nougat forest fruits mini bars

#### Ingredients list

Sugar, forest fruits crème (sugar, sunflower oil, skimmed milk powder, forest fruits (blueberries, blackberries, raspberries, strawberries), milk whey powder, lactose, cocoa butter, acidity regulator: citric acid, concentrated carrot and hibiscus juice, emulsifier: sunflower lecithins, natural flavourings, concentrated lemon juice, gelling agent: pectins), sweetened dried cranberries (cranberries sugar, sunflower oil), glucose syrup, honey, almonds, hazelnuts, corn starch, freeze-dried blackberries, egg white, wafer (potato starch, water), natural flavor.

#### Shelf life

24 months

#### Packaging details

4pcs of 50 g mini bars in one case. 8 cases per box.

#### Palletization

190 boxes per pallet

#### International certifications

Brc, Ifs

## SARCHIO

[www.sarchio.com](http://www.sarchio.com)



### SARCHIO EXTRA DARK CHOCOLATE AND GINGER

Sarchio's dark organic chocolate bar has 74% cocoa and is enriched with powdered ginger: extra dark chocolate with a mouthwatering taste and the bonus of a spicy tingle. The Extra dark chocolate and ginger is part of Sarchio's line of organic chocolate bars which includes ten items, five with milk and five vegan, three of which are extra dark and two are white. The line is wrapped in an elegant and refined packaging.

#### Ingredients list

Cocoa mass, cane sugar, cocoa butter, ginger powder, vanilla powder.

#### Shelf life

24 months

#### Packaging details

80 g - Fsc paper box

#### International certifications

European organic certification and Vegan society



**SOCADO**

www.socado.com

**I MISS YOU BOXES**

Colorful boxes with lovely messages all around.

**Ingredients list**

The boxes contain assorted milk chocolate pralines with milk cream and cereals and hazelnut cream and cereals.

**Shelf life**

24 months

**Packaging details**

Colorful and rigid paper goods. 150 g.

**Palletization**

Pcs/crt 8. Crt/layer 14. Crt/pallet 168. Display carton.

**VALLEDORO**

www.valledorospa.it

**ZULÙ**

Crunchy breadsticks with characteristic shape. They are covered with extra dark chocolate. A great snack with chocolate, which melts in the mouth in contact with the palate and releases all the unmistakable aroma of chocolate combined with the crispness of the breadstick.

**Ingredients list**

Extra dark chocolate 50% (cocoa liquor, sugar, cocoa butter, anhydrous milk fat, emulsifier: soya lecithin, natural vanilla flavoring. Cocoa: 51,9% min.), wheat flour, sunflower oil 4%, salt, yeast, malted barley flour, sugar.

**Shelf life**

240 days

**Packaging details**

140 g box

**Palletization**

Europallet Epal 80x120 of 10 layers of 12 displays

**International certifications**

Brc, Ifs

**VANNUCCI**

www.vannuccichocolates.com

**DOLCI EMOZIONI**

Elegant heart shaped packaging containing 100 g of assorted heart shaped chocolates. Red hearts are of finest milk and golden ones 73% extra dark chocolate.

**Ingredients list**

Assorted pralines with extra dark (cocoa 73% min.) and finest milk chocolate (cocoa: 32% min., milk: 29,5%)

**Ingredients**

Sugar, cocoa mass, fat-reduced cocoa powder, cocoa butter, whole milk powder, emulsifier: soy lecithin, natural vanilla powder. May contain hazelnuts.

**Shelf life**

15 months

**Packaging details**

Weight of chocolates: approx. 8 g each. N.12 confections of 100 g

**Palletization**

Delivery box dimension: 300x430x75h cm. Confectionery dimension: 155x65x145h cm

**VERGANI**

www.panettonevergani.com

**STRAWBERRY, CHOCOLATE AND GINGER PANETTONE WITH CHILLI FROSTING**

Natural leavening product, low shape, with strawberries and dark chocolate drops. Made with natural yeast produced with the sourdough system. The product is covered with an almond glaze, sprinkled with chili pepper.

**Ingredients list**

Wheat flour type '0', semi-candied strawberries (10%) (strawberries, sugar, acidity regulator: citric acid), butter (milk), sugar, cover (9%) [sugar, egg white rehydrated, almond flour, rice flour, sunflower oil, cocoa, chilli (0,01%), flavourings], water, dark chocolate drops (8%) (sugar, cocoa paste, cocoa butter, soya lecithin, flavourings. cocoa min 47%), fresh egg yolk, candied ginger cubes (4%) (ginger, sugar), natural yeast (contains wheat), emulsifiers: mono- and diglycerides of fatty acids, honey, cocoa butter, salt, rehydrated whole milk, flavourings. May contain other nuts.

**Shelf life**

270 days

**Packaging details**

500 g box

**Palletization**

6 pieces x cases, 4 cases x layer, 10 layers x pallet

**International certifications**

BRC, IFS, Organic



**VERGANI SECONDO**

www.vergani.it

**S. VALENTINE GIFT BOX**

Gift box containing milk chocolate pralines with hazelnuts cream

**Ingredients list**

Milk chocolate pralines with hazelnuts cream

**Shelf life**

18 months

**Packaging details**

Gift box 200 g

**Palletization**

8 gift boxes x carton, 60 cartons x pallet

**International certifications**

Brc, Ifs, Utz, Iso, Rspo

**NEW COLD**

www.coldgelati.com

**ESSENZA LUI - ESSENZA LEI**

Essenza Lui: dark chocolate sorbet and chili. Essenza Lei: dark chocolate sorbet and orange peel

**Ingredients list**

Essenza Lui: water, cocoa powder, sugar, dextrose, inulin, coconut oil, emulsifiers (mono and diglycerides of fatty acids), stabilizers (sodium alginate, carob seed flour), Habanero chili pepper powder.

Essenza Lei: water, cocoa powder, sugar, orange paste 10% (glucose syrup, sugar, water, filet of candied orange peel 7,94%, concentrated orange juice 4%, aromas, acidifying: citric acid, thickener: agar agar, pectin, colorants: carotenes (soy), anthocyanins, natural aroma), dextrose, inulin, coconut oil, emulsifiers (mono and diglycerides of fatty acids), stabilizers (sodium alginate, carob seed flour).

**Shelf life**

24 months

**Packaging details**

Cup 350 g

**Palletization**

6 cups for cartons, 11 cartons for layer, 17 layer for pallets. Total cartons: 187

**International certifications**

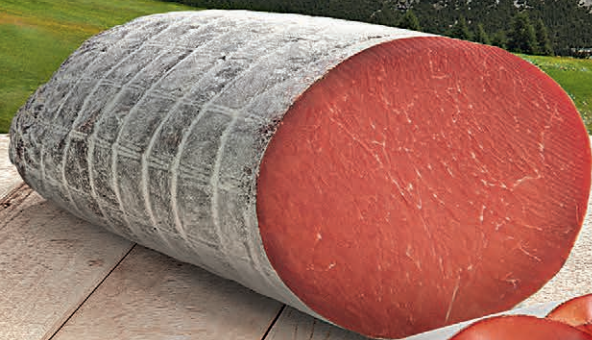
Brc, Ifs



# Bresaola della Valtellina P.G.I.

TOPSIDE

A CENTURY LONG TRADITION OF EXCELLENCE.



It is simply the best P.G.I. Bresaola della Valtellina. It is produced with topside, a prime cut of beef hindquarter, cured with the finest spices and flavourings from all over the world. The production process follows a century-old traditional recipe which preserves the authenticity and freshness of the product, its unmistakable taste and the organoleptic qualities. Bresaola is an ideal food to meet the daily nutritional needs because it is rich in protein, low in fat, and an important source of potassium and vitamins B1, B6 and B12.

**RIGAMONTI®**  
Qualità dal 1913